



CORPORATE:

BS & E Co. Inc.  
6319 District Blvd.  
Bakersfield, Ca 93313

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February 13, 2010

Dear Sir or Madam:

Please ship all incoming equipment to the following address for the upcoming California Rental Association (CRA) tradeshow. Items must be received prior to 2/26/2010:

**B. S. & E. Co. Inc. 6319 District Blvd. Bakersfield, CA 93313**

The rates for loading, securing, delivering and unloading vendor supplies or equipment from B. S. & E. Co. Inc. to the Kern County Fairgrounds are as follows:

Palletized material (50# or more) not requiring flatbed - \$100 per pallet / Crate

Equipment requiring "Dove tail" or Low-Bed Truck service - \$200 per trip (One way)

Loose small equipment or boxes (less than 50#) not palletized - \$20 per item / box

If pickup is needed from the fairgrounds back to B. S. & E. Co. Inc. the above rates will apply. B. S. & E. Co. Inc. will not package or crate any items. All packaging must be completed by the vendor prior to B. S. & E. Co. Inc. picking it up. All pickup of supplies or equipment we will after the show has ended and is closed to attendees.

*In order to expedite shipping back to the vendors after the show, it is critical that your packages, pallets, crates and equipment be clearly labeled with a shipping address label before you leave the show. Please contact CRA for further information.*

Please submit payment to the above address. Payment must be made prior to delivery of the equipment to the Kern County Fairground facility. See credit card authorization form attached.

B.S. & E. Co. Inc. is using our warehouse space to assist with this event. Please schedule your equipment and supplies to be picked up no later than 03/19/2010. Any items left at our facility past that date will incur a storage fee of \$15 per week.

Please note that B.S. & E. Co. Inc. is not responsible for the theft of items stored at our facility.

Please feel free to call with any other questions you may have. Thank you.

Sincerely,

Gary Nikodym  
Warehouse Manager  
6319 District Blvd.  
Bakersfield, CA 93312  
(661) 847-5177 – Ph  
(661) 834-5727 – Fax  
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